Section 1. Pricing Summary **Bid # 0904-018**

1.1 Portables

MOTOROLA		Unit Cost
Tier 1 P25 Portable		
APX4000 II	APX4000-II 1-3W 764-870MHZ P25 PORTABLE 512 CHANNELS	$ 2,616.00
Phase 2 Capable	H98xxx9xWx_N, Q574xx	
	Includes *iMPRES* Battery (1900 mAH), antenna, T-O-T,	
	belt clip, 2 line-12 character front display and low battery alert,	
	SmartZone P25 CAI software and I.D. Display, 9600 or 3600 control	
	Options for APX4000:	
	Model II upgrade with Full Keypad	$320.00
	PoP25 Over-The-Air Reprogramming & IV&D	$240.00
	TDMA Phase 2	$320.00
	Accessories:	
	Spare High-Capacity *iMPRES* NiMh Battery 1900 mAH)	$88.00
	Spare High-Capacity *iMPRES* NiMh Battery 2300 mAH)	$106.00
	Single Unit *iMPRES* Rapid charger	$65.00
	Multi (6) Unit Bank *iMPRES* Rapid charger (no display)	$421.00
	Leather Swivel Case with Belt Loop	$48.00
Tier 2 P25 Portable		
APX6000 I Li	APX6000Li 1-3 W DIGITAL PORTABLE 700/800 96 CHANNELS	$ 2,776.00
Phase 2 Capable	H98xxx9xW5, Q574xx	
	Includes: battery, belt clip, antenna, noise reduction software,	
	P25 trunked software, Emergency button, top display w/8 characters,	
	programmable buttons, Channel Announcement, 9600 or 3600	
	control	
	Options for APX6000:	
	Model I channel enhancement for 512 channels	$75.00
	Upgrade Model II w/ 870 Channels, Front Display & Limited Keypad	$240.00
	Upgrade Model III w/ 870 Channels, Front Display & Full Keypad	$560.00
	Upgrade Standard battery to Ultra High-Capacity	$80.00
	PoP-25 over the air programming & IV&D	$240.00

	TDMA operation	$320.00
	Accessories:	
	Spare High-Capacity *iMPRES* NiMh Battery (2150 mAH)	$107.00
	Spare Ultra High-Capacity *iMPRES* NiMh Battery (2900 mAH)	$119.00
	Single Unit iMPRES Rapid charger	$100.00
	Multi (6) Unit Bank *iMPRES* Rapid charger (no display)	$630.00
	Multi (6) Unit Bank *iMPRES* Rapid charger (displays condition readout)	$1,080.00
	iMPRES Vehicular charger (FULL KIT)	312.00
	Dual Unit *iMPRES* Rapid charger	$295.00
	Leather Swivel Case with Belt Loop	$65.00
	Leather Case with fixed Belt Loop	$56.95
	Plastic Carry holder with clip	$24.65
	"D" Button back and Belt Loop	$35.70
	Remote Spkr/Mic with earphone-jack (directional)	$93.50
	Remote Spkr/Mic with earphone-jack & Orange Emergency button	$90.95
Tier 3 P25 Portables		
APX6000 Model 1.5	APX6000Li 1-3 W DIGITAL PORTABLE 700/800 69 CHANNELS	$ 3,132.00
Phase 2 Capable	H98UCD9PW5-N, Q806, H38, Q361	
	Includes: battery, belt clip, antenna, noise reduction software,	
	P25 trunked software, Emergency button, top display w/8 characters,	
	programmable buttons, Channel Announcement, 9600 and 3600	
	control	
	Options for APX6000:	
	Model I channel enhancement for 512 channels	$75.00
	Upgrade Model II w/ 870 Channels, Front Display & Limited Keypad	$240.00
	Upgrade Model III w/ 870 Channels, Front Display & Full Keypad	$560.00
	Upgrade Standard battery to Ultra High-Capacity 2900 mAH	$80.00
	PoP-25 over the air programming & IV&D	$240.00
	Fire-XE Ruggedized portable upgrade	$640.00
	Impact Green or Yellow housing	$20.00
	TDMA operation	$320.00
	APD Software Encryption	N/C
	Accessories:	
	Spare High-Capacity *iMPRES* NiMh Battery (2150 mAH)	$107.00
	Spare Ultra High-Capacity *iMPRES* NiMh Battery (2900 mAH)	$119.00
	Single Unit *iMPRES* Rapid charger	$100.00
	Multi (6) Unit Bank *iMPRES* Rapid charger (no display)	$630.00
	Multi (6) Unit Bank *iMPRES* Rapid charger (displays battery's condition)	$1,080.00
	iMPRES Vehicular charger (FULL KIT)	$312.00
	Dual Unit *iMPRES* Rapid charger	$295.00
	Leather Swivel Case with Belt Loop	$65.00
	Leather Case with fixed Belt Loop	$56.95

	Plastic Carry holder with clip	$24.65
	"D" Button back and Belt Loop	$35.70
	Remote Spkr/Mic with earphone-jack (directional)	$93.50
	Remote Spkr/Mic with earphone-jack & Orange Emergency button	$90.95
	1/4 WAVE antenna 7/800 Stubby (Single Band Only. Length: 3.93)	$23.00
Multi Band P25 Portable		
APX7000 - I	APX7000 P25 PORTABLE RADIO 7/800 1-3W 1200 CHANNELS	$ 3,957.00
Phase 2 Capable	H97TGD9PW1-N, QA00570, QA00573, Q806, H38, Q361	
	Includes: battery, belt carry clip, dual band antenna, noise reduction	
	software, P25 trunked software, top display w/8 characters, dual mics	
	1 watt speaker, Emergency button, programmable side buttons,	
	SmartZone software, Channel Announcement, dual band capable,	
	APD Software Encryption	
	Options for APX7000:	
	Upgrade Model III w/ 2000 Channels, Front Display & Full Keypad	$400.00
	Enable 2nd (dual) band operation (VHF or UHF)	$800.00
	PoP-25 over the air programming & IV&D	$240.00
	TDMA operation	$320.00
	BLUETOOTH software & board	$240.00
	GPS, internal operation	$80.00
	XE Rugged Upgrade for Fire Portable with FM approval, Ruggedized Housing, Enhanced Audio, Submersible and Extra Large Top Display	$374.00
	Impact Green or Yellow housing	$20.00
	Accessories:	
	Single Unit *iMPRES* Rapid charger	$100.00
	Multi (6) Unit Bank *iMPRES* Rapid charger (no display)	$630.00
	Multi (6) Unit Bank *iMPRES* Rapid charger (displays battery's condition)	$1,080.00
	iMPRES Vehicular charger (FULL KIT)	$312.00
	Dual Unit *iMPRES* Rapid charger	$295.00
	Leather Swivel Case with Belt Loop	$65.00
	Leather Case with fixed Belt Loop	$56.95
	Plastic Carry holder with clip	$24.65
	"D" Button back and Belt Loop	$35.70
	Remote Spkr/Mic with earphone-jack (directional)	$93.50
	Remote Spkr/Mic with earphone-jack & Orange Emergency button	$90.95
	Fire-**XE** Remote Spkr/Mic, Green, Emergency Light & Button, volume control, water proof and dual mics for noise canceling	$276.00
	1/4 WAVE antenna 7/800 Stubby (Single Band Only. Length: 3.93)	$23.00

1.2 Mobiles

MOTOROLA		Unit Cost
Tier 2 P25 Mobile		
APX6500	APX6500 DIGITAL MOBILE RADIO 700/800 10-35W 870 CHANNELS	$3,694.00
Phase 2 Capable	M25URS9PW1, Q806, G51, G361, G442, G66, G3354, W22, B18	
	Includes: 1/4 wave antenna, 870 modes, Digital P25 trunking software,	
	palm mic, 7.5 watt speaker, power cable & dash mount hardware,	
	Emergency button, programmable buttons, 4 line/14 characters display	
	"05" head	
	Options for APX6500:	
	Add remote mount control head option w/17' cables	$138.00
	Add Dual Head, spkr & mic, 17' cables (requires remote mount option above)	$575.00
	Base Station option / desk mic and power supply (includes no antenna)	$349.00
	TDMA operation	$320.00
	PoP-25 over the air programming & IV&D	$240.00
Tier 3 P25 Mobile		
APX7500	APX7500 DIGITAL MOBILE RADIO VHF 10-45W 1250 CHANNELS	$4,370.00
Phase 2 Capable	M30URS9PW1-N, G806, G51, Q361, G442, G444, G66, G335, B18, W22	
	Includes: 1/4 wave antenna, noise reduction software, 1250 modes,	
	7.5 watt speaker, power cable & dash mount hardware, palm mic,	
	Digital P25 trunking software, 4 line/14 characters display "05" head	
	five programmable buttons, Emergency button	
	Options for APX7500:	
	Add remote mount control head option w/17' cables	$138.00
	Motorcycle upgrade & remote mount (does not include weather proof housing)	$241.00
	Add Dual Head, spkr & mic, 17' cables (requires remote mount option above)	$575.00
	Base Station option / desk mic and power supply (includes no antenna)	$349.00
	PoP-25 over the air programming with IV&D	$240.00
	TDMA operation	$320.00

Multi Band P25 Mobile		
APX7500	APX7500 DIGITAL MOBILE RADIO VHF 10-45W 1250 CHANNELS	$4,690.00
Phase 2 Capable	M30TSS9PW1, G806, G51, Q361, G442, G444, G66, G335, B18, W22, GA003xx	
	Includes: 1/4 wave antenna, noise reduction software, 1250 modes,	
	7.5 watt speaker, power cable & dash mount hardware, palm mic,	
	Digital P25 trunking software, 4 line/14 characters display "05" head	
	five programmable buttons, Emergency button, Dual Band Ready	
	Options for APX7500:	
	Enable 2nd (dual) band operation (VHF or UHF)	$480.00
	Add remote mount control head option w/17' cables	$138.00
	Motorcycle upgrade & remote mount (does not include weather proof housing)	$241.00
	Add Dual Head, spkr & mic, 17' cables (requires remote mount option above)	$575.00
	Base Station option / desk mic and power supply (includes no antenna)	$349.00
	PoP-25 over the air programming with IV&D	$240.00
	TDMA operation	$320.00

Motorola has based the unit pricing on an undefined quantity as provided in the RFQ specifications. Motorola may offer additional quantity discounts and promotion discounts to Contra Costa County and other agencies who wish to make purchases under this agreement based on a commitment to a large quantity purchase. For those purchases, a separate quote will be provided.

"Public Agency Clause" Motorola agrees to offer equipment and contract prices contained within this RFQ to any other public agency (i.e., city, district, public authority, public agency, municipality and other political subdivision or public corporation of California) as stated in the agreement. Each Agency may contract directly through Motorola for equipment and services as required.