



East Bay Regional Communications System Authority



Participating agencies include Alameda and Contra Costa Counties and the following cities and special districts: Alameda, Albany, Antioch, Berkeley, Brentwood, Clayton, Concord, Danville, Dublin, El Cerrito, Emeryville, Fremont, Hayward, Hercules, Lafayette, Livermore, Martinez, Moraga, Newark, Oakley, Pinole, Pittsburg, Pleasant Hill, Pleasanton, Richmond, San Leandro, San Pablo, San Ramon, Union City, Walnut Creek, East Bay Regional Park District, Kensington Police Community Services District, Livermore Amador Valley Transit Authority, Moraga-Orinda Fire District, Rodeo-Hercules Fire District, San Ramon Valley Fire District, California Department of Transportation, Ohlone Community College District, Contra Costa Community College District, Dublin-San Ramon Services District and University of California, Berkeley

FINANCE COMMITTEE MEETING

NOTICE OF REGULAR MEETING

DATE: June 12, 2020

TIME: 9:00 a.m.

PLACE: Alameda County Office of Homeland Security and Emergency Services,
Room 1013
4985 Broder Blvd., Dublin, CA 94568

Meeting Procedure During Coronavirus (COVID-19) Outbreak:

In keeping with the guidelines provided by the State of California and Alameda County Department of Public Health regarding gatherings during the coronavirus (COVID-19) outbreak, and recommendations to follow social distancing procedures, the East Bay Regional Communications System Authority (EBRCSA) will adopt the following practices during upcoming Finance Committee meeting:

- The EBRCSA Finance Committee will hold the meetings remotely via WebEx Video Communications.
- The Public will have access to the meeting via a telephonic option.
- The Public will have access to the meeting by calling: **1-415-655-0002**
- The Public will have access to all materials via the EBRCSA Web Site, <http://www.ebrcsa.org/default.page>. The material will be under the header Calendar, then Finance Committee, and then June 12th date.
- The Public will be asked if there is any comment or question concerning the meeting during the Public Comment Period and as each item is discussed.
- The Speaker may provide their name for the record, if they so choose

AGENDA

1. Call to Order/Roll Call

2. Public Comments (Meeting Open to the Public):

At this time, the public is permitted to address the Committee on items within the Committee's subject matter jurisdiction that do not appear on the agenda. Please limit comments to a maximum of three (3) minutes. If you wish to comment on an item that is on the agenda, please wait until the item is read for consideration.

3. Approval of Minutes of the February 21, 2020 Regular Finance Committee Meeting

**Alameda County Office of Homeland Security and Emergency Services
4985 Broder Blvd, Dublin CA 94568 • (925) 803-7802 • www.ebrcsa.org**

4. Provide Direction on Budget Review FY 20/21
5. Provide Direction concerning approval of a Communications System Agreement #4 with Motorola Solutions, Inc.
6. Receive an Update on the City of Antioch
7. Receive an Update on the City Vallejo
8. Agenda Items for Next Meeting
9. Adjournment

This AGENDA is posted in accordance with Government Code Section 54954.2(a)

If requested, pursuant to Government Code Section 54953.2, this agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the Americans with Disabilities Act of 1990 (42 U.S.C. Section 12132), and the federal rules and regulations adopted in implementation thereof. To make a request for disability-related modification or accommodation, please contact the EBRCSA at (925) 803-7802 at least 72 hours in advance of the meeting.

I hereby certify that the attached agenda was posted 72 hours before the noted meeting.



Tom McCarthy, Executive Director

June 8, 2020



**East Bay Regional
Communications
System Authority**



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AGENDA ITEM NO. 3.

**AGENDA STATEMENT
FINANCE COMMITTEE MEETING
MEETING DATE: June 12, 2020**

TO: Finance Committee
East Bay Regional Communications System Authority (EBRCSA)

FROM: Tom McCarthy, Executive Director
East Bay Regional Communications System Authority

SUBJECT: Approval of Minutes of the February 21, 2020 Regular Finance Committee Meeting

RECOMMENDATIONS:

Approve the minutes of the February 21, 2020 Regular Finance Committee Meeting.

SUMMARY/DISCUSSION:

The Finance Committee will consider approval of the minutes of the February 21, 2020 Regular Finance Committee Meeting.

RECOMMENDED ACTION:

It is recommended that the Committee approve the minutes of the February 21, 2020 Regular Finance Committee Meeting.



East Bay Regional Communications System Authority



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FINANCE COMMITTEE MEETING

REGULAR MEETING

DATE: February 21, 2020

TIME: 11:00 a.m.

PLACE: Alameda County Office of Homeland Security and Emergency Services,
Room 1013
4985 Broder Blvd., Dublin, CA 94568

MINUTES

1. Call to Order/Roll Call: 11:06 a.m.

Committee Members Present:

M. Casten, Assistant Sheriff, Contra Costa County Sheriff's Office
J. Calabrigo, Town Manager, Town of Danville
D. Twa, County Administrator, County of Contra Costa
S. Perkins, Councilmember, City of San Ramon
L. Smith, City Manager, City of Dublin

Staff:

T. McCarthy, Executive Director
C. Boyer, Alameda County
C. Soto, Administrative Assistant

Public:

N. Ashraf, Chief Innovation Officer, Vallejo
A. Cardwell, Assistant City Manager, Vallejo
T. Brooks, Police Chief, City of Antioch
G. Poole, Motorola

2. Public Comments (Meeting Open to the Public):

No comments were made at this time on items that were not on the agenda.

3. Approve the Minutes of the November 8, 2019, Regular Finance Committee Meeting

On motion of Bm. Twa, seconded by Bm. Calabrigo and by unanimous vote, the Finance Committee approved the minutes of the November 8, 2019 Regular Finance Committee meeting.

4. Provide Direction regarding the City of Vallejo Request to Join EBRCSA Made at the December 4, 2019, Board of Directors Meeting

Director McCarthy presented the Staff Report and advised the City of Vallejo was requesting to join the East Bay Regional Communications System Authority (EBRCSA) as a user. Its current radio system was not functioning properly and had not been maintained. Director McCarthy had met with City of Vallejo staff and had tested EBRCSA System radios for coverage, and the only problem area was Hiddenbrooke, in Vallejo. There was a clear understanding of where there was coverage and where there were problems with coverage in Vallejo. Vallejo was working to build its system. The Sheriff and Police Chiefs of Solano County have agreed to hire an engineering consultant to work on the Solano County JPA for its radio system. The JPA might take six months to a year to get drafted and approved. The City was looking to build its sites. It was made clear to the City of Vallejo that the Authority would not build any new sites or attain any new frequencies to bring them on the System. The Solano County radio shop manager stated he would acquire any new frequencies needed so when they moved to the Solano County radio system, they would take all their assets with them. They were looking at all the costs necessary to becoming an EBRCSA System user and had not yet purchased equipment until this request was considered and considered by the full EBRCSA Board.

Bm. Calabrigo asked if the Operations Committee had discussed the issue.

Director McCarthy stated the Operations Committee had discussed this item and expressed concerns that Vallejo's use of the System should not negatively impact the current member agencies' reception, and how long would the City of Vallejo need to be on the System.

Director McCarthy stated the Cities of Fairfield and Vacaville had their own Smart Net System. The City of Suisun was contracting with Solano County right now. The issue was how old was their radio system and was it maintained. Benicia's costs to join EBRCSA as radio users was a one-time charge of \$4,000 for administrative costs, \$45 per-month, per-radio, and a one-time cost of \$200 per radio, as all other member agencies had paid.

The Boardmembers and Director McCarthy discussed the conditions of an agreement with Vallejo, including, administrative costs, per-radio charges, a defined number of years to be on the System, and a need to be able to rescind the agreement if the Authority experienced any coverage issues for its current member agencies. They should also require the City to purchase dual band radios in case it needed to revert back to its old radio system.

Director McCarthy stated the City of Vallejo would be connected to the Turquoise and Contra Costa County Central sites. Vallejo was going to build its own infrastructure to add to the Solano County radio system once it was built. The City of Vallejo was asking for approximately 300 Authority radios.

Bm. Twa stated the Authority needed an out of 60 or 90 days. He saw this lasting more than two years.

Director McCarthy stated the City of Vallejo was probably not coming on the System before the completion of the TDMA upgrade.

Bm. Perkins stated the agreement should require the City to purchase dual band radios and also use the same cost terms as used with Benicia.

Director McCarthy stated they could also request radio system updates from both Benicia and Vallejo.

Bm. Casten stated the two sites in questions, were the two that everyone rolled into when going to the jail.

Bm. Smith asked what role was Vallejo taking in moving the Solano County JPA forward.

Naveed Ashraf, Chief Innovation Officer, Vallejo, provided public comment and stated the City of Vallejo would take the lead in moving the Solano County radio system JPA forward. The City presently had an aging radio system and they would be investing in its current system that would ultimately be used for its Public Works and Water departments. This system could be a fall back radio system if they needed to leave the Authority's radio system.

Bm Calabrigo asked Mr. Ashraf what would be a reasonable timeframe to have this back-up radio system in place.

Mr. Ashraf stated they could get it done quickly. Previously, there was not a radio fund, but the City would start one. He believed it could be done by summer. There would be a contract done shortly with Mera Consulting to start the JPA. He confirmed that they would be purchasing dual band radios.

On motion of Bm. Calabrigo, seconded by Bm. Smith and by unanimous vote, the Finance Committee agreed to move forward to the full Board for consideration, an agreement with the City of Vallejo to be a user of the EBRCSA radio system for a period of two years, and at two-years, see if there had been substantial progress made on the Solano County radio system, with a hard stop of four years; with a cost of \$4,000 for administrative costs, \$45 per-month per radio, and a one-time fee of \$200 per-radio, the City of Vallejo must agree to purchase dual band radios; the number would be plus or minus 300 radios; the Authority would receive semi-annual reports on the status of the Solano County radio system, and Authority's radio system coverage. If there are any issues with the Authority's coverage, the Authority will have a 60-day period to rescind the agreement, at any time during the agreement. The agreement would also include any rate increases other member agencies were paying, would also apply to the City of Vallejo.

5. Provide Direction on Contract with CSI for Capitol Replacement Project

Director McCarthy presented the Staff Report and advised that this item would consider selecting a contractor to provide the Authority a 10-Year Capital Replacement Plan. He had received a quote for \$600,000 from IdeasInspired, and a quote of \$133,740 from CSI.

The Boardmembers and Director McCarthy discussed what the Plan format should look like; the assets should be field verified and assess the life and remaining life of component pieces, and a replacement schedule. They wanted to receive a living document they could work with and not have to hire a consultant to work with it.

On motion by Bm. Perkins, seconded by Bm. Twa and by unanimous vote, the Finance Committee agreed to move forward to the full Board for approval, the selection of CSI as the vendor to provide a 10-Year Capital Replacement Plan, for a cost of \$133,740.

6. Provide Direction on Simulcast Site Addition to Walton Lane

Director McCarthy presented the Staff Report and advised that Walton Lane was an area in Antioch that did not have full coverage. The Board had directed Executive Director McCarthy to find a solution for the lack of coverage. Alternatives he had looked at interfered with other cities' coverage. The Walton Lane site was the best alternative to provide coverage to the James Donlon area in the City of Antioch. Working with Motorola, they came up with what equipment would be needed. This fill in will help Contra Costa Fire, Sheriff, EMS, and East Bay Regional Parks in that area. The equipment cost would be \$1,065,845, and did not include PG&E costs. The suggested solution would be to place a trailer with outriggers at the site and place all the equipment in it. Antioch would be the only city with two sites on EBRCSA. He was asking what EBRCSA was willing to put toward the site, as well as discussing with Antioch, what was it willing to pay. What were the other member agencies that would benefit from the site going to pay?

The Boardmembers and Director McCarthy discussed what the JPA said about situations like this; when the System was built, they knew there were some coverage issues; how would they get power to the site, and how much would that cost. What did the Finance Committee support in terms of costs? There should be cost sharing on this site but to what extent by all parties.

Chief Tawnee Brooks, Chief of Antioch Police, provided public comment in favor of the Walton Lane site.

On motion of Bm. Twa, seconded by Bm. Perkins and by unanimous vote, the Finance Committee agreed to recommend to the full Board for consideration, that the Executive Director discuss with the City of Antioch a cost sharing plan for the Walton Lane site in Antioch as follows:

- EBRCSA will be responsible for the purchase of the necessary equipment and installation for the Simulcast Cell at Walton Lane, \$1,065,845, and be responsible for the FCC licensing and maintaining the Licenses.
- The City of Antioch will be responsible for any necessary permits, i.e.; building permits; the negotiation and lease of the tower space; the cost to connect to PG&E and ongoing cost, and of service; and, will provide the land and shelter or cabinets for the equipment.

7. Provide Direction on Purchase of Consoles for Alameda and Contra Costa Radio Shops

On motion of Bm. Calabrigo, seconded by Bm. Perkins and by unanimous vote, the Finance Committee agreed to move forward for approval to the full Board, the purchase of one Dispatch Console each for the Alameda County and Contra County Radio Shops.

8. Provide Direction on Changing the Meeting Start Time of the Operations Committee Meeting

The Finance Committee acknowledged this was an informational item only.

9. Receive an Update on EBRCSA Microwave Upgrade and Transition to Multiprotocol Label Switching (MPLS)

Bms. Calabrigo and Twa left at 12:38 p.m.

Director McCarthy stated he had met with Motorola and Aviat and had been given secondary questions to the proposal for the MPLS ethernet. Motorola had responded to CSI and Aviate would provide their response next week.

10. Receive an Update on the City of Benicia and Joint Powers Agreement

Director McCarthy stated they did not have a JPA yet, but were awarding a contract to a consultant to assist in getting it done.

11. Discussion on New Police Building for the City of Newark

Director McCarthy stated he had discussed with the City of Newark that it would have to pay the cost of moving its dispatch center and tower to its new police building. The Authority would not pay.

12. Agenda Items for Next Meeting:

Vice Chair Casten requested Finance and Operations Committee draft minutes be made available prior to the upcoming Board meeting.

13. Adjournment

With no further business coming before the Finance Committee, the meeting was adjourned at 12:41 p.m.



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AGENDA ITEM NO. 4.

**AGENDA STATEMENT
FINANCE COMMITTEE
MEETING DATE: June 12, 2020**

TO: Finance Committee
East Bay Regional Communications System Authority (EBRCSA)

FROM: Thomas G. McCarthy, Executive Director
East Bay Regional Communications System Authority

SUBJECT: Budget Review FY 20/21

RECOMMENDATIONS:

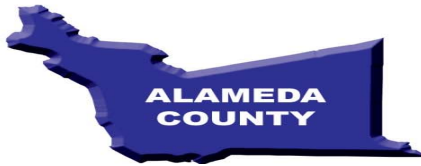
Receive a report from the Executive Director concerning the FY 20/21 Budget. It is recommended that the Committee recommend to the Board of Directors a budget for FY 20/21 based on the information discussed in this item.

SUMMARY/DISCUSSION:

Craig Boyer, Alameda County Auditor's Office, has prepared the FY 20/21 Budget so that the Operations Committee will have information concerning the Fiscal Year Budget.

RECOMMENDED ACTION:

It is recommended that the Committee discuss and reach a consensus for the Fiscal Year Budget for FY 20/21 for presentation to the Board of Directors.



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BUDGET
FISCAL YEAR 2020-21

Revenues

Operating payments	6,450,000
Service payments	1,232,000
Interest	188,000
Total revenues	7,870,000

Expenses

Administration	414,000
Audit fees	20,000
Insurance	40,000
Lease	20,000
Legal	70,000
Licenses and permits	30,000
Membership fees	10,000
Maintenance	3,601,000
Security	12,000
Utilities	160,000
Website hosting	4,000
Total operating expenses	4,381,000
Capital	1,915,000
Debt Service	650,000
Total expenses	6,946,000
Net Income	924,000

**EAST BAY REGIONAL COMMUNICATIONS SYSTEM
EXPENDITURE DETAIL
FISCAL YEAR 2020-2021**

OPERATING EXPENSES	FY19-20 Original Budget	FY19-20 Final Budget	FY19-20 Projected	FY20-21 Budget	Change FY20 vs FY21
Administration					
Executive director	225,000	225,000	224,000	225,000	(1,000)
Administrative assistant	40,000	40,000	9,000	40,000	(31,000)
Planning	-	134,000	-	134,000	(134,000)
Travel	5,000	5,000	-	5,000	(5,000)
Miscellaneous	10,000	10,000	3,000	10,000	(7,000)
Audit fees	20,000	20,000	14,000	20,000	(6,000)
Insurance	30,000	30,000	26,000	40,000	(14,000)
Legal	20,000	20,000	3,000	20,000	(17,000)
Lease	70,000	70,000	67,000	70,000	(3,000)
Licenses and permits	30,000	30,000	5,000	30,000	(25,000)
Membership fees	10,000	10,000	9,000	10,000	(1,000)
Maintenance					
Service agreement	1,065,000	1,065,000	1,065,000	1,080,000	(15,000)
Software maintenance (SUA II)	962,000	962,000	958,000	974,000	(16,000)
Network administration	260,000	260,000	259,000	262,000	(3,000)
HVAC maintenance	20,000	20,000	17,000	20,000	(3,000)
Generator maintenance	40,000	57,000	44,000	40,000	4,000
ALCO general maintenance	600,000	600,000	600,000	600,000	-
COCO general maintenance	230,000	230,000	210,000	230,000	(20,000)
CSI telecommunications	200,000	200,000	63,000	200,000	(137,000)
Microwave maintenance	180,000	180,000	196,000	180,000	16,000
Miscellaneous	-	10,000	14,000	15,000	(1,000)
Security	11,000	11,000	11,000	12,000	(1,000)
Utilities	160,000	160,000	114,000	160,000	(46,000)
Website hosting	4,000	4,000	4,000	4,000	-
Total expenses	4,192,000	4,353,000	3,915,000	4,381,000	(466,000)
CAPITAL EXPENDITURES					
TDMA Upgrade	1,665,000	1,665,000	1,665,000	1,665,000	-
DC Power Upgrade	250,000	250,000	250,000	250,000	-
Dispatch Consoles	-	152,000	152,000	-	152,000
Total expenditures	1,915,000	1,915,000	1,915,000	1,915,000	-
DEBT SERVICE					
Principal	454,000	454,000	454,000	473,000	(19,000)
Interest	196,000	196,000	196,000	177,000	19,000
Total expenses	650,000	650,000	650,000	650,000	-

1. Motorola service agreement increased due to a new 4 year contract
2. Network administration contract increased
3. TDMA Upgrade Expense is the annual payment for the Change Order approved by the Board of Directors
4. DC Power Updgrade Expense is an annual amount to replace the batteries in various locations

EAST BAY REGIONAL COMMUNICATIONS SYSTEM AUTHORITY
10 YEAR CASH FLOW PROJECTION

Assumptions

Annual Inflation Rate		3%
Capital Spending Rate		0%
New Member Growth Rate		0.2%
Monthly Operating Payment	\$	25.00
Monthly Service Payment	\$	15.00
Capital Budget - FY17	\$	200,000

Projected Ending Balances

FY17 Available Balance	\$	9,428,925
FY22 Available Balance	\$	13,831,885
FY27 Available Balance	\$	21,596,507

Projected Spending

FY18-27 Capital Spending	\$	-
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EAST BAY REGIONAL COMMUNICATIONS SYSTEM AUTHORITY

10 YEAR CASH FLOW PROJECTION

	FY 2019-20 Projected	FY 2020-21 Budget	FY 2021-22 Forecast	FY 2022-23 Forecast	FY 2023-24 Forecast	FY 2024-25 Forecast	FY 2025-26 Forecast	FY 2026-27 Forecast	FY 2027-28 Forecast	FY 2028-29 Forecast	FY 2029-30 Forecast
Operating Reserve											
Balance - beginning	1,943,000	2,441,000	2,190,500	2,160,465	2,212,000	2,278,360	2,346,710	2,417,111	2,489,625	2,564,313	2,641,243
Receipts from members	6,593,000	6,638,000	6,655,400	6,655,400	6,655,400	6,655,400	6,655,400	6,655,400	6,655,400	6,655,400	6,655,400
Payments to suppliers	(3,915,000)	(4,381,000)	(4,320,930)	(4,423,999)	(4,556,719)	(4,693,420)	(4,834,222)	(4,979,250)	(5,128,626)	(5,282,485)	(5,440,959)
Transfer to Capital Reserve	(2,180,000)	(2,507,500)	(2,364,505)	(2,179,867)	(2,032,321)	(1,893,630)	(1,750,777)	(1,603,636)	(1,452,086)	(1,295,986)	(1,135,204)
Balance - ending	2,441,000	2,190,500	2,160,465	2,212,000	2,278,360	2,346,710	2,417,111	2,489,625	2,564,313	2,641,243	2,720,480

Debt Service Reserve

Balance - beginning	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	-	-
Service payment	1,124,000	1,232,000	1,222,248	1,222,248	1,222,248	1,222,248	1,222,248	1,222,248	1,222,248	-	-
Principal	(454,000)	(473,000)	(492,000)	(512,000)	(532,000)	(553,000)	(576,000)	(600,000)	(623,000)	-	-
Bond interest	(196,000)	(177,000)	(158,000)	(138,000)	(118,000)	(97,000)	(74,000)	(50,000)	(27,000)	-	-
Transfer to Capital Reserve	(474,000)	(582,000)	(572,248)	(572,248)	(572,248)	(572,248)	(572,248)	(572,248)	(572,248)	-	-
Balance - ending	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	-	-	-

Capital Reserve

Balance - beginning	8,647,425	9,553,425	10,727,925	11,749,678	12,586,793	13,276,362	15,492,239	17,565,264	19,491,148	21,265,482	22,311,468
Grants	167,000	-	-	-	-	-	-	-	-	-	-
Transfer In	2,654,000	3,089,500	2,936,753	2,752,115	2,604,569	2,465,878	2,323,025	2,175,884	2,024,334	1,295,986	1,135,204
Capital	(1,915,000)	(1,915,000)	(1,915,000)	(1,915,000)	(1,915,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)
Balance - ending	9,553,425	10,727,925	11,749,678	12,586,793	13,276,362	15,492,239	17,565,264	19,491,148	21,265,482	22,311,468	23,196,672

TOTAL RESERVE BALANCE	12,994,425	13,918,425	14,910,143	15,798,792	16,554,721	18,838,949	20,982,375	22,980,773	23,829,795	24,952,710	25,917,151
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SUPPLEMENTARY SCHEDULE FOR PAYMENTS TO SUPPLIERS

Administration	(236,000)	(414,000)	(288,400)	(297,052)	(305,964)	(315,143)	(324,597)	(334,335)	(344,365)	(354,696)	(365,337)
Audit fees	(14,000)	(20,000)	(20,600)	(21,218)	(21,855)	(22,511)	(23,186)	(23,882)	(24,598)	(25,336)	(26,096)
Insurance	(26,000)	(40,000)	(41,200)	(42,436)	(43,709)	(45,020)	(46,371)	(47,762)	(49,195)	(50,671)	(52,191)
Legal	(3,000)	(20,000)	(20,600)	(21,218)	(21,855)	(22,511)	(23,186)	(23,882)	(24,598)	(25,336)	(26,096)
Lease	(67,000)	(70,000)	(72,100)	(74,263)	(76,491)	(78,786)	(81,150)	(83,585)	(86,093)	(88,676)	(91,336)
Licenses and permits	(5,000)	(30,000)	(30,900)	(31,827)	(32,782)	(33,765)	(34,778)	(35,821)	(36,896)	(38,003)	(39,143)
Membership fees	(9,000)	(10,000)	(10,300)	(10,609)	(10,927)	(11,255)	(11,593)	(11,941)	(12,299)	(12,668)	(13,048)
Maintenance											
Customer svc. agmt.	(1,065,000)	(1,080,000)	(1,088,000)	(1,099,000)	(1,131,970)	(1,165,929)	(1,200,907)	(1,236,934)	(1,274,042)	(1,312,263)	(1,351,631)
SUA II	(958,000)	(974,000)	(980,000)	(1,009,400)	(1,039,682)	(1,070,872)	(1,102,998)	(1,136,088)	(1,170,171)	(1,205,276)	(1,241,434)
System management	(259,000)	(262,000)	(264,000)	(267,000)	(275,010)	(283,260)	(291,758)	(300,511)	(309,526)	(318,812)	(328,376)
HVAC	(17,000)	(20,000)	(20,600)	(21,218)	(21,855)	(22,511)	(23,186)	(23,882)	(24,598)	(25,336)	(26,096)
Generators	(44,000)	(40,000)	(41,200)	(42,436)	(43,709)	(45,020)	(46,371)	(47,762)	(49,195)	(50,671)	(52,191)
ALCO maintenance	(600,000)	(600,000)	(618,000)	(636,540)	(655,636)	(675,305)	(695,564)	(716,431)	(737,924)	(760,062)	(782,864)
COCO maintenance	(210,000)	(230,000)	(236,900)	(244,007)	(251,327)	(258,867)	(266,633)	(274,632)	(282,871)	(291,357)	(300,098)
CSI telecommunications	(63,000)	(200,000)	(206,000)	(212,180)	(218,545)	(225,101)	(231,854)	(238,810)	(245,974)	(253,353)	(260,954)
Microwave maintenance	(196,000)	(180,000)	(185,400)	(190,962)	(196,691)	(202,592)	(208,670)	(214,930)	(221,378)	(228,019)	(234,860)
Miscellaneous	(14,000)	(15,000)	(15,450)	(15,914)	(16,391)	(16,883)	(17,389)	(17,911)	(18,448)	(19,001)	(19,571)
Security	(11,000)	(12,000)	(12,360)	(12,731)	(13,113)	(13,506)	(13,911)	(14,328)	(14,758)	(15,201)	(15,657)
Utilities	(114,000)	(160,000)	(164,800)	(169,744)	(174,836)	(180,081)	(185,483)	(191,047)	(196,778)	(202,681)	(208,761)
Web site hosting	(4,000)	(4,000)	(4,120)	(4,244)	(4,371)	(4,502)	(4,637)	(4,776)	(4,919)	(5,067)	(5,219)
Payments to suppliers	(3,915,000)	(4,381,000)	(4,320,930)	(4,423,999)	(4,556,719)	(4,693,420)	(4,834,222)	(4,979,250)	(5,128,626)	(5,282,485)	(5,440,959)



**East Bay Regional
Communications
System Authority**



Participating agencies include Alameda and Contra Costa Counties and the following cities and special districts: Alameda, Albany, Antioch, Berkeley, Brentwood, Clayton, Concord, Danville, Dublin, El Cerrito, Emeryville, Fremont, Hayward, Hercules, Lafayette, Livermore, Martinez, Moraga, Newark, Oakley, Pinole, Pittsburg, Pleasant Hill, Pleasanton, Richmond, San Leandro, San Pablo, San Ramon, Union City, Walnut Creek, East Bay Regional Park District, Kensington Police Community Services District, Livermore Amador Valley Transit Authority, Moraga-Orinda Fire District, Rodeo-Hercules Fire District, San Ramon Valley Fire District, California Department of Transportation, Ohlone Community College District, Contra Costa Community College District, Dublin-San Ramon Services District and University of California, Berkeley

AGENDA ITEM NO. 5.

**AGENDA STATEMENT
FINANCE COMMITTEE
MEETING DATE: June 12, 2020**

TO: Finance Committee
East Bay Regional Communications System Authority (EBRCSA)

FROM: Thomas McCarthy, Executive Director
East Bay Regional Communications System Authority

SUBJECT: Consider Approval of a Communications System Agreement #4 with Motorola Solutions, Inc.

RECOMMENDATIONS:

Provide direction regarding Communications System Agreement (CSA) #4 with Motorola Solutions, Inc. which allows East Bay Regional Communications System Authority (EBRCSA) and member agencies, who are interested, the ability to purchase equipment and services from Motorola Solutions, Inc

SUMMARY/DISCUSSION:

Alameda and Contra Costa Counties and EBRCSA have Communications System Agreements with Motorola for the purchase of equipment from Motorola Solutions, Inc. EBRCSA has a separate CSA which is utilized by EBRCSA Members that do not have a CSA to utilize the EBRCSA CSA to purchase equipment and services from Motorola Solutions, Inc. EBRCSA's current CSA will expire on July 6, 2020.

Motorola agrees to the following amendment of the Communications System Agreement, full agreement attached:

This Amendment No.4 to Communications System Agreement (this "Amendment") is made by and between East Bay Regional Communications System Authority (the "Customer") and Motorola Solutions, Inc., formerly Motorola, Inc. ("Motorola").

The Customer and Motorola previously entered into a Communications System Agreement with an Effective Date of July 7, 2009 (the "CSA").

The Customer and Motorola previously entered into Amendment No. 1 to the CSA, effective July 6, 2012, whereby Sections 3.3 and 3.4 of the original CSA were extended through July 6, 2017.

The Customer and Motorola previously entered into Amendment No. 2 to the CSA, effective July 6, 2017, whereby Sections 3.3 and 3.4 of the original CSA were extended through July 6, 2020.

The Customer and Motorola previously entered into Amendment No. 3 to the CSA, effective August 7, 2018, to allow other agencies to purchase off of the CSA. Section 3.4 of the CSA permits the Customer to make additional purchases of Equipment, Software and services off of the CSA for a stated time period from the Effective Date.

For the mutual benefit of the Customer and Motorola, the Customer and Motorola desire and intend by this Amendment No.4 to extend the right of the Customer under Section 3.4 of the CSA for an additional three (3) years through July 6, 2023, and to extend the term of the contract under Section 3.3 of the CSA to coincide with this time period or until expiration of any unexpired Warranty Period, whichever occurs last.

Therefore, the Customer and Motorola hereby agree to amend the CSA as follows:

1. The first sentence of Section 3.4 of the CSA is hereby deleted and replaced with: "Through and including July 6, 2023, the Customer may order additional Equipment or Software, provided it is then available, and related services." The remainder of Section 3.4 of the CSA is unchanged.

2. Section 3.3 of the CSA is hereby deleted and replaced in its entirety with:

"TERM. Unless otherwise terminated in accordance with the provisions of this Agreement or extended by mutual agreement of the parties, the term of this Agreement shall begin on the Effective Date and shall continue until July 6, 2023."

3. This Amendment is effective as of July 6, 2020 so as to avoid any lapse in the Customer's rights under Section 3.4 of the CSA.

4. Except as amended by this Amendment, the CSA remains unmodified and in full force and effect.

FISCAL IMPACT:

This Communications System Agreement has no fiscal impact on EBRCSA as it serves as a method to purchase items.

RECOMMENDED ACTION:

It is recommended that the Committee discuss and reach a consensus concerning the CSA Agreement Extension for presentation to the Board of Directors.

Attachment "A" - Communications System Agreement

**Amendment No. 4
to Communications System Agreement**

This Amendment No.4 to Communications System Agreement (this "Amendment") is made by and between **East Bay Regional Communications System Authority** (the "Customer") and **Motorola Solutions, Inc.**, formerly Motorola, Inc. ("Motorola").

The Customer and Motorola previously entered into a Communications System Agreement with an Effective Date of July 7, 2009 (the "CSA").

The Customer and Motorola previously entered into Amendment No. 1 to the CSA, effective July 6, 2012, whereby Sections 3.3 and 3.4 of the original CSA were extended through July 6, 2017.

The Customer and Motorola previously entered into Amendment No. 2 to the CSA, effective July 6, 2017, whereby Sections 3.3 and 3.4 of the original CSA were extended through July 6, 2020.

The Customer and Motorola previously entered into Amendment No. 3 to the CSA, effective August 7, 2018, to allow other agencies to purchase off of the CSA. Section 3.4 of the CSA permits the Customer to make additional purchases of Equipment, Software and services off of the CSA for a stated time period from the Effective Date.

For the mutual benefit of the Customer and Motorola, the Customer and Motorola desire and intend by this Amendment No.4 to extend the right of the Customer under Section 3.4 of the CSA for an additional three (3) years through July 6, 2023, and to extend the term of the contract under Section 3.3 of the CSA to coincide with this time period or until expiration of any unexpired Warranty Period, whichever occurs last.

Therefore, the Customer and Motorola hereby agree to amend the CSA as follows:

1. The first sentence of Section 3.4 of the CSA is hereby deleted and replaced with: "Through and including July 6, 2023, the Customer may order additional Equipment or Software, provided it is then available, and related services." The remainder of Section 3.4 of the CSA is unchanged.

2. Section 3.3 of the CSA is hereby deleted and replaced in its entirety with:

"TERM. Unless otherwise terminated in accordance with the provisions of this Agreement or extended by mutual agreement of the parties, the term of this Agreement shall begin on the Effective Date and shall continue until July 6, 2023."

3. This Amendment is effective as of July 6, 2020 so as to avoid any lapse in the Customer's rights under Section 3.4 of the CSA.

4. Except as amended by this Amendment, the CSA remains unmodified and in full force and effect.

Motorola Solutions, Inc.

By:

Name:

Title:

Date:

East Bay Regional Communications System Authority

By:

Name:

Title:

Date:

**Amendment No. 3
to Communications System Agreement**

This Amendment No. 3 to Communications System Agreement (this "Amendment") is made by and between **East Bay Regional Communications System Authority** (the "Customer") and **Motorola Solutions, Inc.**, formerly Motorola, Inc. ("Motorola"). The Customer and Motorola previously entered into a Communications System Agreement with an Effective Date of July 7, 2009 (the "CSA"). The Customer and Motorola previously entered into Amendment No. 1 to the CSA, effective July 6, 2012, whereby Sections 3.3 and 3.4 of the original CSA were extended through July 6, 2017. Section 3.4 of the CSA permits the Customer to make additional purchases of Equipment, Software and services off of the CSA for a stated time period from the Effective Date.

The Customer and Motorola also previously entered into Amendment No. 2 to the CSA, effective July 6, 2017, whereby the date in Section 3.4 was changed to July 6, 2020 and the Term of the Agreement in Section 3.3 was extended to July 6, 2020.

For the mutual benefit of the Customer and Motorola, the Customer and Motorola desire and intend by this Amendment No. 3 to provide the right for certain other agencies to purchase equipment and software from Motorola using the terms and pricing of the CSA and to provide a limited offer of reduced pricing on certain equipment.

Therefore, the Customer and Motorola hereby agree to amend the CSA as follows:

1. To the extent permitted by applicable law and regulations, other state or local governmental agencies who use the East Bay Regional Communications System for some or all of their communications needs may purchase Equipment, Software, or other Work under provisions and prices substantially the same as specified in this Agreement. Each such government agency may execute an individual contract with Motorola or issue a purchase order referencing the CSA for receiving and accepting the subject Equipment, Software or Work, and for directly paying Motorola. Customer assumes no responsibility or liability for any such contracts entered into by other governmental agencies pursuant to this provision.
2. For purchases made under Section 3.4 for certain Equipment identified in Exhibit A to this Amendment No. 3, if Customer agrees to take delivery by September 30, 2018, Motorola agrees to provide the special promotional pricing for such Equipment as set forth in Exhibit A. Exhibit A dated February 9, 2018 is attached to this Amendment No. 3 and incorporated herein by this reference. The purpose of the promotional pricing is to provide assistance with migration of radios from FDMA to TDMA.
3. This Amendment is effective as of February 9, 2018.

Except as amended by this Amendment, the CSA remains unmodified and in full force and effect.

Motorola Solutions, Inc.

By: Michael De Benedetti

Name: Michael De Benedetti

Title: Area Sales Manager

Date: 3/23/18

East Bay Regional Communications System Authority

By: Gregory J. Ahern

Name: Gregory J. Ahern

Title: Board Chair

Date: 3/18/18